

**Registered number
09038505**

**Oportunitas Limited
Report and Accounts
31 March 2021**

Oportunitas Limited
Report and accounts
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Oportunitas Limited Company Information

Directors

Terence William Mullard
Patricia Spencer Rolfe
Connor Andrew Mcconville
Peter Charles Gane

Auditors

Begbies Chartered Accountants and Registered Auditors
9 Bonhill Street
London
EC2A 4DJ

Bankers

National Westminster Bank
Europa House
49 Sandgate Road
Folkestone
Kent
CT20 1RU

Registered office

Civic Centre
Castle Hill Avenue
Folkestone
Kent
CT20 2QY

Registered number

09038505

Oportunitas Limited**Registered number:****09038505****Directors' Report**

The directors present their report and accounts for the year ended 31 March 2021.

Principal activities

Oportunitas Ltd was incorporated in May 2014, commenced its operations in November 2014 and is a wholly owned subsidiary of Folkestone and Hythe District Council providing housing and regeneration services.

Directors

The following persons served as directors during the year:

Terence William Mullard
Patricia Spencer Rolfe
Connor Andrew Mcconville
Peter Charles Gane

Directors' responsibilities

The directors are responsible for preparing the report and accounts in accordance with applicable law and regulations.

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditors

Each person who was a director at the time this report was approved confirms that:

- so far as he is aware, there is no relevant audit information of which the company's auditor is unaware; and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Oportunitas Limited
Registered number:
Directors' Report

09038505

Small company provisions

This report has been prepared in accordance with the provisions in Part 15 of the Companies Act 2006 applicable to companies subject to the small companies regime.

This report was approved by the board on 13 December 2021 and signed on its behalf.

Patricia Rolfe
Director

Oportunitas Limited
Independent auditor's report
to the member of Oportunitas Limited

Opinion

We have audited the accounts of Oportunitas Limited (the 'company') for the year ended 31 March 2021 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Changes in Equity and Notes to the Accounts, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the accounts:

- give a true and fair view of the state of the company's affairs as at 31 March 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the accounts section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the accounts in the UK, including the FRC's Ethical Standard, and the provisions available for small entities, in the circumstances set out below, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

In accordance with the exemption provided by FRC's Ethical Standard - Provisions Available for Audits of Small Entities, we have prepared and submitted the company's returns to the tax authorities and assisted with the preparation of the accounts.

Conclusions relating to going concern

In auditing the accounts, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the accounts is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the accounts are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report other than the accounts and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the accounts does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the accounts or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the accounts themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the directors' report for the financial year for which the accounts are prepared is consistent with the accounts; and
- the directors' report has been prepared in accordance with applicable legal requirements.

Oportunitas Limited
Independent auditor's report
to the member of Oportunitas Limited

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the accounts are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the accounts in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the directors' report and from the requirement to prepare a strategic report.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the accounts and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of accounts that are free from material misstatement, whether due to fraud or error.

In preparing the accounts, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the accounts

Our objectives are to obtain reasonable assurance about whether the accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these accounts.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- Agreement of the financial statement disclosure to underlying supporting documentation;
- Enquiries and confirmation of directors as to their identification of any non-compliance with laws or regulations, or any actual or potential claims;
- Incorporating unpredictability into the nature, timing and extent of testing;
- Evaluation of the selection and application of accounting policies chosen by the company;
- In relation to the risk of management override of controls, by undertaking procedures to review journal entries, assess accounting estimates and identify and verify transactions outside of the usual course of operations, and evaluating whether there was evidence of any evidence of bias that represented a risk of material misstatements due to fraud;
- An assessment of the company's financial statements to material misstatement, including how fraud might occur, by consider, by considering the key risks impacting the financial statements.

Our audit was designed to respond to the risk of material misstatements in the financial statements, recognising that the risk of not detecting misstatement resulting from fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentation or through collusion.

There are inherent limitations in the audit procedures performed, The further removed instances of noncompliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities for the audit of the accounts is available on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Oportunitas Limited
Independent auditor's report
to the member of Oportunitas Limited

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Daniel Valentine ACA
(Senior Statutory Auditor)
for and on behalf of
Begbies Chartered Accountants and Registered Auditors
Statutory Auditor
..... 2021

9 Bonhill Street
London
EC2A 4DJ

Oportunitas Limited
Profit and Loss Account
for the year ended 31 March 2021

	2021 £	2020 £
Turnover	275,863	284,526
Cost of sales	(12,415)	(17,480)
Gross profit	263,448	267,046
Administrative expenses	(138,487)	(150,988)
Other operating income	342,949	209,993
Operating profit	467,910	326,051
Interest payable	(209,936)	(173,754)
Profit before taxation	257,974	152,297
Tax on profit	11,054	(39,898)
Profit for the financial year	269,028	112,399

Oportunitas Limited
Registered number:
Balance Sheet
as at 31 March 2021

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	Notes	2021 £	2020 £
Fixed assets			
Tangible fixed assets	4	7,697,550	4,852,551
Current assets			
Debtors	5	23,344	1,296,414
Cash at bank		950,516	206,284
		<u>973,860</u>	<u>1,502,698</u>
Creditors: amounts falling due within one year	6	(59,290)	(52,303)
Net current assets		<u>914,570</u>	<u>1,450,395</u>
Total assets less current liabilities		<u>8,612,120</u>	<u>6,302,946</u>
Creditors: amounts falling due after more than one year	7	(4,252,506)	(4,281,306)
Provisions for liabilities		(58,674)	(69,728)
Net assets		<u>4,300,940</u>	<u>1,951,912</u>
Capital and reserves			
Called up share capital		1,995	955
Share premium		3,866,756	1,787,796
Profit and loss account		432,189	163,161
Shareholder's funds		<u>4,300,940</u>	<u>1,951,912</u>

The accounts have been prepared and delivered in accordance with the special provisions applicable to companies subject to the small companies regime. The profit and loss account has not been delivered to the Registrar of Companies.

Patricia Rolfe
Director

Approved by the board on 13 December 2021

Oportunitas Limited
Statement of Changes in Equity
for the year ended 31 March 2021

	Share capital £	Share premium £	Profit and loss account £	Total £
At 1 April 2019	300	478,451	50,762	529,513
Profit for the financial year	-	-	112,399	112,399
Shares issued	655	1,309,345	-	1,310,000
At 31 March 2020	<u>955</u>	<u>1,787,796</u>	<u>163,161</u>	<u>1,951,912</u>
At 1 April 2020	955	1,787,796	163,161	1,951,912
Profit for the financial year	-	-	269,028	269,028
Shares issued	1,040	2,078,960	-	2,080,000
At 31 March 2021	<u>1,995</u>	<u>3,866,756</u>	<u>432,189</u>	<u>4,300,940</u>

Oportunitas Limited
Notes to the Accounts
for the year ended 31 March 2021

1 Accounting policies

Basis of preparation

The accounts have been prepared under the historical cost convention and in accordance with FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland (as applied to small entities by section 1A of the standard).

Turnover

Turnover is measured at the fair value of the consideration received or receivable, net of discounts and value added taxes. Turnover includes revenue earned from the rendering of services and the rent of investment property. Turnover from rent of investment property is recognised by reference to the date rents become payable under tenancy agreements.

Investment property

Investment property, which is property held to earn rental income and capital appreciation, is measured using the fair value model and stated at its fair value as at the reporting end date. The surplus or deficit on revaluation is recognised on the profit and loss account.

Assets in the course of construction are included at cost.

Debtors

Short term debtors are measured at transaction price (which is usually the invoice price), less any impairment losses for bad and doubtful debts.

Creditors

Short term creditors are measured at transaction price (which is usually the invoice price). Loans and other financial liabilities are initially recognised at transaction price net of any transaction costs and subsequently measured at amortised cost determined using the effective interest method.

Taxation

A current tax liability is recognised for the tax payable on the taxable profit of the current and past periods. Deferred tax is recognised in respect of all timing differences between the recognition of income and expenses in the financial statements and their inclusion in tax assessments. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference. No current tax liability is recognised in the current or prior year but a deferred tax liability is accrued in respect of investment property revaluations.

Provisions

Provisions (ie liabilities of uncertain timing or amount) are recognised when there is an obligation at the reporting date as a result of a past event, it is probable that economic benefit will be transferred to settle the obligation and the amount of the obligation can be estimated reliably. The provision carried in the current and prior year account is in respect of deferred tax on property revaluations.

Oportunitas Limited
Notes to the Accounts
for the year ended 31 March 2021

2 Audit information

The audit report is unqualified.

Senior statutory auditor: Daniel Valentine ACA
 Firm: Begbies Chartered Accountants and Registered Auditors
 Date of audit report: 2021

3 Employees

	2021	2020
	Number	Number
Average number of persons employed by the company	<u>0</u>	<u>0</u>

4 Tangible fixed assets

	Investment	Assets	Total
	Properties	under	
	£	construction	£
		£	
Cost/valuation			
At 1 April 2020	4,852,551	-	4,852,551
Additions	-	2,502,050	2,502,050
Surplus on revaluation	342,949	-	342,949
At 31 March 2021	<u>5,195,500</u>	<u>2,502,050</u>	<u>7,697,550</u>
Depreciation			
At 1 April 2020	-	-	-
Charge for the year	-	-	-
At 31 March 2021	<u>-</u>	<u>-</u>	<u>-</u>
Net book value			
At 31 March 2021	<u>5,195,500</u>	<u>2,502,050</u>	<u>7,697,550</u>
At 31 March 2020	<u>4,852,551</u>	<u>-</u>	<u>4,852,551</u>
		2021	2020
		£	£
Investment properties at historic cost		<u>6,805,556</u>	<u>4,303,506</u>

The investment properties were valued by Taylor Riley, Chartered Surveyors, an independent valuer with a recognised and relevant professional qualification and with recent experience in the location and category of the investment properties being valued. The investment properties have been valued on the basis of open market value and using comparable property data, in accordance with the current RICS Valuation Standards by the Royal Institution of Chartered Surveyors.

In 2020 the company entered into a contract with a property developer to purchase residential accommodation on the site of the former Royal Victoria Hospital, Folkestone. The contracts became unconditional upon receipt of planning permission and all payments to date are included under 'Assets under construction'.

Oportunitas Limited
Notes to the Accounts
for the year ended 31 March 2021

5 Debtors	2021	2020
	£	£
Trade debtors	3,334	2,205
Royal Victoria deposit	-	1,275,000
Other debtors	20,010	19,209
	<u>23,344</u>	<u>1,296,414</u>

6 Creditors: amounts falling due within one year	2021	2020
	£	£
Other loans	28,800	27,444
Taxation and social security costs	1,235	428
Other creditors	29,255	24,431
	<u>59,290</u>	<u>52,303</u>

7 Creditors: amounts falling due after one year	2021	2020
	£	£
Other loans	<u>4,252,506</u>	<u>4,281,306</u>

8 Loans	2021	2020
	£	£
Creditors include:		
Instalments falling due for payment within one year	28,800	27,444
Instalments falling due for payment in two to five years	130,145	124,019
Instalments falling due for payment after more than five years	4,122,361	4,157,287
	<u>4,281,306</u>	<u>4,308,750</u>
Secured bank loans	<u>4,281,306</u>	<u>4,308,750</u>

Amounts payable to Folkestone and Hythe District Council are secured by fixed and floating charges over the company's properties.

9 Capital commitments	2021	2020
	£	£
Amounts contracted for but not provided in the accounts	<u>3,947,950</u>	<u>5,125,000</u>

10 Related party transactions

The company has taken advantage of the exemption in FRS 102 whereby it has not disclosed transactions with its ultimate parent company. Such transactions were on normal commercial terms as part of the company's ongoing investment and operating activities.

Oportunitas Limited
Notes to the Accounts
for the year ended 31 March 2021

11 Controlling party

For the current and previous year, the company was a wholly owned subsidiary of Folkestone and Hythe District Council.

12 Other information

Oportunitas Limited is a private company limited by shares and incorporated in England. Its registered office is: c/o Folkestone and Hythe District Council, Castle Hill Avenue, Folkestone, CT20 2QY.

Oportunitas Limited
Detailed profit and loss account
for the year ended 31 March 2021

This schedule does not form part of the statutory accounts

	2021	2020
	£	£
Turnover		
Ground maintenance income	15,519	24,451
Rental income	260,344	260,025
Other income	-	50
	<u>275,863</u>	<u>284,526</u>
Cost of sales		
Council's charge for grounds maintenance	<u>12,415</u>	<u>17,480</u>
Administrative expenses		
Employee costs:		
Directors' salaries	9,671	8,924
Staff training and welfare	-	1,464
	<u>9,671</u>	<u>10,388</u>
General administrative expenses:		
Bank charges	37	132
Insurance	15,195	15,518
Software	360	406
Repairs and maintenance	32,302	61,193
Bad debts	10,000	11,374
Sundry expenses	(417)	35
	<u>57,477</u>	<u>88,658</u>
Legal and professional costs:		
Audit fees	6,546	5,922
Consultancy fees	5,289	4,513
Property management fees	19,247	17,507
Council management fees	27,907	24,000
Other legal and professional	12,350	-
	<u>71,339</u>	<u>51,942</u>
	<u>138,487</u>	<u>150,988</u>
Other operating income		
Profit on investment property revaluation	<u>342,949</u>	<u>209,993</u>